



WHITEWIND

AIRCRAFT MANAGEMENT • CHARTER • COMPLETION OVERSIGHT

INTRODUCTION TO AIRCRAFT MANAGEMENT

In today's complex business environment, many companies and individuals have come to recognize the value of focusing on their own areas of expertise and hire aviation professionals to handle their aircraft related interests.

When you consider a management company, it is imperative that you investigate their proposal and budget carefully to determine that there are no hidden charges or third party mark ups which can be masked in the guise of group discounts and/or buying power. Therefore, you must also feel comfortable asking questions. We, at Whitewind, welcome such scrutiny.

The Whitewind Company, with its main corporate offices located at the Bradley International airport outside of Hartford Connecticut, has been managing small and large corporate aircraft since 1989.

We have employees based at four domiciles: Windsor Locks, Connecticut, London, England, Hong Kong and Montreal, Quebec. With our extensive worldwide experience along with the communication infrastructure that exists today, Whitewind is capable of managing aircraft virtually anywhere in the world and provides our clients the knowledge, dedication and experience that makes managing or chartering a complex business aircraft a rewarding and often profitable venture.

The bottom line is we are able to offer savings similar to those of larger management companies, but provide a higher level of customer service because we are a small group of professionals with an intense desire to get the job done fairly and economically. No detail is too insignificant or is overlooked. One of the greatest benefits is our ability to be progressive and adaptable. Our goal is to become *your* flight department.

Safety and security are invaluable benefits of corporate aviation. We are very proud of our safety record. Our captains are among the most experienced internationally qualified pilots in the industry. The median experience of our pilots tops 10,000 hours. The Whitewind Company is audited by the ARG/US Company and has received a "Gold" safety rating.





TURN KEY AIRCRAFT MANAGEMENT PROGRAM

Entrust All Operational Details To The Whitewind Company

With the Whitewind Full Service Management Program, your aircraft will fly when and where you direct it, domestically and internationally, safely, efficiently and cost-effectively.

Your Own Flight Department

Whitewind makes aircraft ownership simple. Our full service Turn Key Program provides the following: flight crew selection, training, human resource services, maintenance oversight, fiscal budgeting, asset management, flight crew standardization, FAA regulatory oversight and compliance, crew scheduling, flight following and, if desired, charter sales. All for one monthly all-inclusive management fee (among the lowest in the industry).

Save Time And Money

The collective expertise of a management company translates into greater safety, lower costs, greater efficiency and reduced liability. All without the burden of administrative, operational and human resource issues. This allows you to devote your time to your core business rather than to aircraft management.

One Call To Schedule A Trip

The program gives the owner the convenience of placing only one call to arrange a flight or learn anything they want to know about their aircraft. You will be assigned one customer service representative who will be your single point of contact to schedule flights, arrange helicopters, limos, make hotel reservations or provide concierge service.

Improves Efficiency

One of the greatest benefits of the Turn Key Management Program is a reduction in your overhead through the sharing of office personnel. The costs of secretarial and bookkeeping staff may be shared with other clients.

No Mark-ups

One, reasonable, all inclusive management fee is the only way you are charged for our services. We do not profit from the sale of fuel, parts or other services. We believe this fiduciary relationship eliminates any conflicts of interest and allows us to negotiate the best prices for services on your behalf.



CUSTOMIZED AIRCRAFT MANAGEMENT PROGRAM

Customized Aircraft Management Program

This program allows you to choose which features and benefits best suit your unique requirements. For example, if your company wishes to employ their own pilots, flight attendants or mechanics, we can customize a program to address those desires.

Charter Management

Some aircraft owners choose to contract a charter/management company for the sole purpose of offering their aircraft for charter. This option allows the owner to immediately realize the financial benefits of chartering. This option substantially saves the aircraft owner time and money compared to the arduous task of obtaining their own FAA Part 135-charter certificate.

Economies Of Scale

Of course you will benefit from our buying power; resulting in substantial discounts on fuel, insurance, crew training, flight handling, parts, etc.

Senior Management At Your Disposal

In addition, senior management remains close to the customer and is always available to answer your questions, address your concerns or provide industry advice to help maximize the value and efficiency of your asset. All management personnel are hands on and active pilots or maintenance technicians.



W H I T E W I N D

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AIRCRAFT CHARTER FOR MANAGEMENT CLIENTS

Seamless Aircraft Charter To Meet Your Business Plan

Your aircraft represents a significant capital investment. Shouldn't it generate a return like any other piece of capital equipment? When your aircraft is idle your fixed expenses continue to accrue. Instead of sitting in the hangar accruing debt, your aircraft could be flying revenue producing executive charters, significantly offsetting your fixed costs.

Operational Control

Whitewind holds our own FAA Part 135 Charter Operation Certificate. This enables us to maintain operational control and monitor every aspect of the flight to ensure its safe and efficient operation.

Unmatched Charter Potential

Whitewind will aggressively market your aircraft through print advertising, web based advertising and also to our existing long-standing clients and through relationships with other flight departments and charter brokers.

You Remain In Full Control

If you choose to place your aircraft into our Charter Revenue Program you will receive 90% of its income, affording you the opportunity to offset your fixed operating costs.

You, the owner, remain in full control and may accept or decline any trip depending on your needs or the amount of charter desired. You may also charter other aircraft in our fleet or from our worldwide alliances that may be better suited to a particular mission.



ON DEMAND AIRCRAFT CHARTER FOR NON MANAGEMENT CLIENTS

Global Access, 24 Hours A Day, 7 Days A Week

Elegantly Appointed Luxury Jets At Your Disposal

Whitewind operates a world class fleet of some of the finest luxury jets in the industry including the Global Express and Global 5000 aircraft, capable of flying virtually anywhere in the world with only one fuel stop. In addition, we offer the wide body Challenger 604 with a range of 4,000 nm. Each aircraft is appointed with elegant interiors, the latest communication technology and entertainment systems. Small or mid size aircraft are also available through our worldwide network of industry partners, making Whitewind your one stop, all inclusive charter operator.

No Annual Fees Or Hourly Requirements

For uncompromised safety, convenience and value, private jet charter offers you the experience and benefits of owning your own corporate jet without the expenses of ownership or a fractional jet program. Our policy of no annual fees or annual flight hour requirements keeps things simple. For regular fliers, discount block-time programs may be arranged.

On Demand - At Your Command

Within hours of your request the aircraft best suited to your travel needs will be dispatched to your location to get you to your destination safely and comfortably, all while respecting your privacy.

Your Own Personal Concierge

To complete your travel itinerary Whitewind offers luxury helicopter and limousine service to and from your destination. Arrive rested and rejuvenated. For the ultimate in customer service and satisfaction please call today.



COMPLETION OVERSIGHT

Because you can't be there

It has been proven that the use of a completely independent consulting firm to professionally manage the design and aircraft completion process is fundamental, and in the long term, a sound financial decision. Where this was unheard of in the past, this philosophy has now become standard practice in the industry.

Whitewind managed aircraft that are in completion or refurbishment are monitored with our in-house staff. This represents a significant savings over the use of an outside consulting firm. After all, who better to guide the completion process than the flight/maintenance department that will eventually operate the aircraft?



We Represent Your Highest Standards And Attention To Detail

Whitewind has assembled a team of aviation professionals with years of experience in all facets of aerospace; from interior completions, aircraft maintenance to flight operations. Our attention to detail has always resulted in a quality product. We offer an experienced completion management team, with extensive technical background and experience. We can save you both time and money while ensuring the highest standard of professionalism. The Whitewind team understands the importance of delivering a quality aircraft on time and with the performance, comfort, and customized detail deserving of a multi-million dollar investment.

On Schedule

The completion team at Whitewind translates the customer's need for luxury and functionality into your interior to create a quality final product that is beautiful, practical and on-time.



AIRCRAFT MAINTENANCE

Achieve Maximum Utilization

Whitewind's maintenance department coordinates all maintenance performed on your aircraft. All maintenance is performed per the manufacturer's recommended programs and is maintained to the highest possible commercial standards. The Director of Maintenance will be responsible for assuring that your aircraft is airworthy and that all maintenance activity does not impact the aircraft's operation. All maintenance personnel are employed based on their experience, training and their ability to achieve maximum utilization of your aircraft.

All Maintenance Coordinated From One Central Location

Proper maintenance and record keeping are paramount to protect and add value to your asset. It will also reduce incidents of mechanical irregularities as well as reduce downtime during regular inspections. The Whitewind Company's Director of Maintenance coordinates all maintenance activity performed on your aircraft regardless of where the maintenance is completed. All of our maintenance technicians are factory trained and receive regular recurrent training on the aircraft they service. This ensures that the maintenance department is always up to date on pending maintenance programs and airworthiness directives. Heavy maintenance events completed by outside agencies are closely monitored to ensure cost effectiveness and timely completions.

Save As Much As 40% With In-house Maintenance

For aircraft based near Bradley Airport, our staff technicians can handle most scheduled maintenance events with savings of as much as 40% compared to that of a factory service center.

On Site Mechanic For Seamless Operations

For aircraft based remotely, a dedicated on site mechanic is recommended for the daily preflight and post flight inspections and to perform minor maintenance and also to supervise maintenance performed at an authorized repair center. All record and maintenance tracking will be performed by the Bradley maintenance staff.



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